

THE **GULLO** GROUP

"Connecting People To Homes"
+
Commercial

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Out of GAS?

For the first time in my life I ran out of gas.

Literally I was driving down I-45 on my way to an appointment and I ran out of gas. My car died going 75 down the freeway with a million other cars behind me. I was in the far left lane and had to get over to the other side without getting hit and I was losing speed, fast.

After a quick prayer being answered and all the cars behind me slowing down just enough for me to coast, across four lanes, onto the shoulder I was able to calm my nerves enough to pinpoint a gas station and rectify the problem at hand.

This is laughable so go ahead and indulge. It was unnerving for sure but it's funny now. I was trying to do too much. I knew my car needed gas and I ignored my car telling me it needed gas. Deep in thought, trying not to forget all the things that needed to be done, and going through what I would say at my appointment, my car turned off. It was out of gas.

How many times in life or in a day for that matter do you feel out of gas? It's kind of a hard thing to admit especially with messages and brain washing that we should all do more, work harder, longer and faster. Things like grinding, grit, get it done, and hustle flood our social media, email inboxes, and our ears daily.

Those that really know me well know that I love working and the hustle. I love selling real estate, learning new things, upgrading myself through knowledge and practice. The real truth is that day and for months prior I was grinding. Real estate is on fire and we are cranking hard to stay the pace and provide excellent service for our clients. That day it caught up to me, I ignored the warning signs, and found myself walking down the freeway to get a gas can and refill my tank.

I think deep down many of us want to see what we are capable of and that usually means pushing hard and doing more.

That said, I think we have a problem in this country in that we feel guilty if we need or just want to take a break. We also have been told through social norms that we have to do it all ourselves. We are not machines no matter how hard we try to be. When is the last time you really took a break?

Not a vacation where you plan out every minute and pack "all the things" into your schedule. I mean a real break where you sit with your thoughts, read a book, slow down, ditch your daily routine and responsibility. Easier said than done, I know, and necessary to show up in the world as the best version of yourself.

Don't ignore the warning signs. If you're out of gas take a break and get help. It's much better to take the time off and/or pay for help than to wear yourself out to the point that you are no longer effective.

Spring is a time of new. You can see the trees, plants, and animals coming out of winter hibernation and starting fresh. They couldn't have done that without a period of rest.

God calls us to rest each and every Sunday. At a minimum we should do that so we are fresh each week and when you need more than a day of rest don't feel guilty. Take the break to refill your mind, spirit, and soul. Your health, your wealth, and those you love will thank you.

-- Matthew



MONDAYS WITH MATTHEW

We are excited to announce our latest project - Mondays with Matthew!

In the ever-evolving world of real estate, we felt that the public needs real life and up-to-date tips on how to navigate the real estate industry and now, every Monday, a new video will be released with tips that you won't be able to find on Google.

Subscribe to The Gullo Group's YouTube channel below!

Mondays with Matthew on YouTube

HOUSTON INVESTMENT TEAM



POWERED BY:
THE **GULLO** GROUP



GUEST SPEAKER: ALDO BENAVIDES

Aldo Benavides, a successful entrepreneur running an offshore oil and gas engineering firm and real estate investor with over 12 years of experience investing in the Houston market, was the guest speaker for our March Houston Investment Team's monthly meet up.

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FIND US ON:



We have been busy expanding our social media presence and you can now find The Gullo Group on Pinterest, Twitter, and Google!

If you haven't followed or left a Google review, it would mean the world to us if you did by clicking one of the buttons below!



March has come and gone and we're starting April out with **734** new listings, **388** new contracts, and **548** closings within the last 24 hours!

In the last 7 days, Houston has had **3881** new listings, **4369** closings, and **2191** new contracts got signed.

We are excited to see how April is going to impact your home value and we will continue to provide up to date information for you to follow.

THE REAL DEAL

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SELLER UPDATE



UNDER CONTRACT

**4231 STARLING STREAM DRIVE
\$639,000**



ACTIVE

**4711 AFTONSHIRE #13
\$149,000**



COMMERCIAL - ACTIVE

**411 PARK GROVE DRIVE #710 & #720
\$699,000**



SOLD

**315 BIRDSALL STREET
\$439,000**



SOLD

**4723 AFTONSHIRE #13
\$140,000 (CASH)**



SOLD

**28415 SYCAMORE FALLS LN
\$460,000**



SOLD

**2001 HOLCOMBE #1405
\$375,000**

COMING SOON!

**9704 COTTAGE ST.
PEARLAND, TX 77584**

**23114 LODGE MEADOWS
KATY, TX 77494**

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BUYER UPDATE



SOLD

**3505 SAGE UNIT 604
HOUSTON, TX 77056**



UNDER CONTRACT

**3707 PINE CONE TRAIL
PASADENA, TX 77505**



UNDER CONTRACT

**3013 NAGLE
HOUSTON, TX 77004**

We are currently in a strong seller's market and with our strong negotiating skills and some

creativity we've managed to find our wonderful buyers some amazing homes this month!

Our listings are selling out quickly but we have 3 new listings coming soon this week and next. Also, we are preparing for 7 more closings throughout April and 2 for the first week of May.

Here are our current active listings for you to take a look at:

[9704 Cottage St.](#)

[4711 Aftonshire #13](#)

[411 Park Grove Dr. #710 & #720](#)



Such a cool day! Finely's first t-ball game and I am one of the coaches. I came home one day a few months ago and Rebekah said "I signed Finley up for t-ball", which brought about an excitement soon to be clouded when she uttered the words "and I signed you up to coach the team." I love baseball but those that know me well know I do not follow sports or spend much time watching them. I have to say that despite my worry about being a good coach I am grateful and thankful she signed me up. It was an absolute blast helping the kids learn and play the game. Being on the field with my son was even better.

Rebekah took a trip to Colorado with some girlfriends for some much needed

and well deserved R&R. I did mention taking a break when you needed it :). Me and kids had a nice date night and a great meal at Liberty Kitchen Treehouse.



Here's to the Best Version of You!

Matthew

A handwritten signature in black ink, appearing to be 'Matthew'.

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Let's stay in touch, follow me on social media!





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